

MOURAD ELSHEREI

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PROFILE

Operator with experience spanning a global bank, private markets startup, and SME consulting. Work across product, operations, and engineering, stepping into problems that don't sit neatly in one function and driving them through to delivery.

At **Barclays**, led the scale up of an internal tooling platform from **50 pilot users to 3,000+ globally**, alongside delivery of data transformation and regulatory change initiatives in highly controlled environments. At **EquiTie**, built and maintained the product and operational infrastructure that **supported \$30M+ in deployed capital**, ensuring systems, processes, and controls could scale with rapid business growth.

EXPERIENCE

Lean Multiple | Founder and Principal Consultant

Mar 2026 - Present

Advise SMEs on technology led improvements to operational efficiency and commercial leverage

- Work with SMEs across asset intensive, service led, and consumer facing sectors delivering short cycle engagements spanning **digital strategy, AI adoption, and operating model design**.
- Lead end to end engagements from discovery to build, including **automation opportunity identification, feasibility assessment, and build vs buy** tradeoffs with leadership teams.
- Design and build lightweight web applications and internal tools that replace fragmented spreadsheets and manual workflows with dashboards, workflow automation, and AI-assisted processes.

EquiTie | Product Owner

Nov 2025 - Mar 2026

Early team · private markets platform · \$30M+ deployed capital · 200+ investors

- Owned **product strategy and delivery** across investor and operational workflows, identifying bottlenecks in deal structuring and investor onboarding, building automation solutions that **reduced processing times from days to minutes**.
- Hardened the operational platform required to support **\$30M+ of deployed capital across 200+ investors**, consolidating fragmented processes into a governed system of record that drastically improved **scalability and risk management**.
- Applied a discovery first approach to a proposed investor app and portal, conducting client interviews and **rapid prototyping using AI Agents** to validate demand, reshaping product direction and preventing investment in low value features.
- Reduced operational dependency on technical specialists by implementing self service tools, workflow streamlining, and running comprehensive upskilling workshops in AI, enabling non technical teams to absorb ~30% of previously technical activities.

Barclays | Assistant VP, Product and Data

Sep 2022 - Nov 2025

- Co-owned the product roadmap for an internal analytics tooling platform and **grew adoption from 50 pilot users to 3,000+** across Markets, Risk, Finance, and Treasury functions, defining the operating model and governance that allowed it to scale safely.
- Re-architected the platform from a single node deployment into a **resilient, active failover multi-node architecture**, supporting **60x user growth** without downtime, and eliminating the previous single point of failure risk, enabling us to increase the internal resilience rating of the platform, which allowed us to host business critical and **front office workflows** with strict availability requirements.
- Built a **real time bond pricing feed for the Singapore trading desk**, improving pricing accuracy and keeping the desk compliant with Monetary Authority of Singapore (MAS) requirements.
- Rebuilt Finance and Risk data operations across multiple regions, **recovering 4,500+ specialist hours a year**, cutting reconciliation from multi-day events to minutes, and giving leadership real time visibility they previously lacked.
- Translated dense regulatory requirements (UK Bank Levy, Basel IV, FX exposure) into automated workflows that **freed 200+ specialist hours per quarter** and strengthened audit traceability across the bank.

Barclays | Analyst, Technology Graduate Programme

Sep 2020 - Sep 2022

Rotations across Change Delivery & Software Engineering

- Drove delivery governance across a multi-stream transformation programme, automating forecasting for a **£100M+ budget and ~1,000 global resources** and **cutting previous processing time by ~70%** for senior leadership.
- Shipped a full stack internal planning tool end to end (Java/Spring, ReactJS, SQL) adopted by the team.

EDUCATION

University of Edinburgh | BEng Computer Science with Management, First Class Honours

Sep 2017 - May 2020

- First class thesis** in user centered accessibility design for educational apps · **JP Morgan Code for Good Hackathon, 2019 Winning Team** · Scotland **STEM Ambassador** (50+ volunteer hours assisting a local school's Computing curriculum)

SKILLS

Technical: Python · API & System Integration · Agentic Coding Tools

Data & Analytics: SQL · BI Tooling · Data Modelling · Analytics & Reporting

Strategy & Operations: Process & Workflow Automation · Operating Model Design · Stakeholder Management · Cross-functional Leadership

Product & Delivery: Low and High Fidelity Prototyping · Product Strategy · Roadmapping · Customer Discovery · A/B Testing · Scrum